

Track Record of Success



1,500 automotive industry appraisals

With values ranging from \$100,000 to \$1 billion



Over \$150B

Excess inventory converted for cash across all industries



75M sq ft of real estate

Disposition of over 20 domestic automotive production plants and more than 100,000 discrete pieces of M&E



Repositioned, redeveloped, and/or monetized billions of dollars

And mitigated financial obligations to thousands of industrial properties



\$400M across all industries

Monetization of purchased and fee-based commercial receivables



Valued and monetized thousands of patents

To/from auto suppliers

Hilco Global Automotive Solutions completed deals across virtually every transportation asset class throughout the value chain, including vehicle fleets and manufacturing



VALUATION | MONETIZATION | ADVISORY

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When the auto industry is making a turn, Hilco Global helps companies navigate the road ahead

Hilco Automotive Solutions assists automotive manufacturers and suppliers in finding avenues to transform their underutilized assets into cash flow, freeing up resources to invest in the technology of the future. Hilco is the one-stop resource for companies looking to adjust their direction when adapting to economic trends and better positioning their company for success in the current marketplace—now and in the future.





Hilco Global Automotive Solutions



Hilco Global Automotive Experience

For over 30 years, Hilco Global has provided customized solutions to maximize the value of assets for companies in the automotive industry. Hilco's diverse capabilities can address needs ranging from valuing all assets, rationalizing underutilized real estate portfolios, monetizing industrial assets and more. Fees are success-based and revenue comes from the value Hilco creates.

Hilco Real Estate

- Strategic and transactional services to help companies minimize costs and optimize real estate value and flexibility
- Lease repositioning/dispositions, asset sales and acquisitions
- Complimentary review and strategy sessions resulting in a customized plan
- M&A market presence and a deep user network provide alternatives for disposition of excess space and expansion opportunities

Hilco Redevelopment Partners

- Acquires and redevelops complex or obsolete real estate assets
- Single integrated solution to monetize all assets, including receivables, inventory and PP&E
- Remediation in a socially responsible manner, bringing new economic life to places in need of revitalization

Hilco Receivables

- Innovative and successful collection techniques across all types of portfolios and sectors
- Significant experience with underperforming portfolios, often those that have issues with origination and servicing
- Value underperforming automotive receivables portfolios
- Monitor and oversee collections and delinquencies, service loans, facilitate repossessions and brokered sales to pool-sequence sales

Hilco Industrial

- Multifaceted disposition options generating optimized results for our domestic and global automotive clients
- Trusted market makers with a global network of buyers and sellers
- Experienced and highly specialized team creating customized valuation and monetization solutions crafted to automotive customer requirements
- Flexible financial structuring

Hilco Valuation Services

- Broadest automotive industry experience to properly analyze, appraise and maximize asset values
- Team that leverages the industry's greatest volume of both valuation and asset monetization experience around the globe
- Global reach with the ability to appraise every automotive asset on the balance sheet

Hilco Streambank

- Valuation, marketing and sale of brands, patents, IP addresses and domains
- Significant experience in ADAS technology, automotive interiors, manufacturing process technology, chemistry and materials handling
- Ability to act as an agent or principal to advise and execute strategies for clients seeking to maximize the value of IP assets

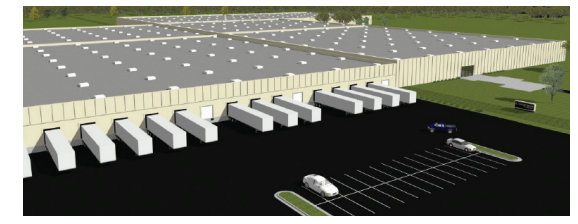
GM Stamping Plant

Hilco Global repurposed a closed General Motors stamping plant by converting it into a multi-tenant industrial park of 2,500,000 square feet situated on 267 acres in Ontario, Ohio. Before repositioning the site, Hilco Industrial monetized over \$12 million of machinery and equipment. Hilco Redevelopment Partners then prepared the site and worked closely with the City of Ontario to create a redevelopment plan, bringing jobs back to the local community.



Cooper Tire

Hilco Redevelopment Partners resolved to mitigate corporate liability for Cooper by acquiring a 2,200,000-square-foot former Cooper Tire manufacturing plant. Hilco created a redevelopment plan and kept Cooper's southeast United States distribution operations on the site while removing all other obsolete portions of the structure.



Ford Genk

Hilco Global purchased real estate and equipment at Ford Motor Company vehicle operations in Genk, Belgium. The Hilco team has begun the marketing and sales process of the 140-acre facility which had produced over 14 million vehicles over the last 50 years. Substantial interest in the real estate, machinery, and equipment at the facility has come from buyers in Asia, Europe, North and South America.



Toyota Altona

Hilco Industrial organized the largest sale of automotive manufacturing equipment in Australian history through the managed closure of 10 Toyota automotive manufacturing plants including all factory assets such as products, machinery and equipment.



Pontiac East Assembly

Hilco Redevelopment Partners was selected by MMP Group Assembly, LLC to remediate and demolish all structures above the slab at the former General Motors Pontiac East Assembly Plant. In addition, Hilco Industrial sold the assets at the facility. Hilco's work represented the first phase of repurposing the site in preparation for future redevelopment.

